



December 10, 2024

**AWARD NOTICE
BL120-24
Purchase of VMware, vCenter, vSphere, VMware Live Recovery Protection on an
Annual Contract**

Pursuant to the bids received on November 8, 2024 for BL120-24 Purchase of VMware, vCenter, vSphere, VMware Live Recovery Protection on an Annual Contract the bid has been awarded to AKA Comp Solutions, Inc., in the base bid amount of \$592,439.13 Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a circular stamp.

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Manager

DG/bc

Enclosure

BL120-24

Purchase of VMware vCenter, vSphere, VMware Live Recovery Protection on an Annual Contract

Department of Information Technology Services

			AKA Comp Solutions, Inc. (OS) Option 1 (VCF-VSP)		AKA Comp Solutions, Inc. (OS) Option 2 (VCF-CLD)		Hypertec USA, Inc. (OS) Option 1 (VCF-VSP)		Hypertec USA, Inc. (OS) Option 2 (VCF-CLD)		Milliard Tek, LLC (OS) (VCF-CLD)		New Tech Solutions, Inc. (OS) (VCF-CLD)		Presidio Networked Solutions, LLC (OC) Option 1 (VCF-VSP)		Presidio Networked Solutions, LLC (OC) Option 2 (VCF-CLD)	
ITEM #	DESCRIPTION	APPROX. QTY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	VMware vSphere Foundation 8 (to include vCenter) P/N: VCF-VSP-FND-8 or approved equivalent	2,808	\$190.00	\$533,520.00	\$182.29	\$511,870.32	\$193.46	\$543,235.68	\$185.53	\$520,968.24	\$183.04	\$513,976.32	\$182.38	\$512,123.04	\$190.00	\$533,520.00	\$181.25	\$508,950.00
2	VMware Live Recovery Protection VM P/N: VCF-VLR-PVM or approved equivalent	175	\$356.23	\$62,340.25	\$356.23	\$62,340.25	\$362.72	\$63,476.00	\$362.57	\$63,449.75	\$357.00	\$62,475.00	\$356.41	\$62,371.75	\$400.00	\$70,000.00	\$400.00	\$70,000.00
3	VMware Desktop Hypervisor Pro P/N: VCF-DH-PRO or approved equivalent	172	\$105.98	\$18,228.56	\$105.98	\$18,228.56	\$107.91	\$18,560.52	\$107.86	\$18,551.92	\$106.75	\$18,361.00	\$106.03	\$18,237.16	\$119.00	\$20,468.00	\$119.00	\$20,468.00
TOTAL			\$614,088.81		\$592,439.13		\$625,272.20		\$602,969.91		\$594,812.32		\$592,731.95		\$623,988.00		\$599,418.00	
Will Vendor Hold Pricing Firm? Renewal Option One			Yes		Yes		TBD		TBD		Yes		TBD		25% Increase		20% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes		Yes		TBD		TBD		Yes		TBD		25% Increase		20% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes		Yes		TBD		TBD		Yes		TBD		25% Increase		20% Increase	
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes		Yes		TBD		TBD		Yes		TBD		25% Increase		20% Increase	

Recommended Vendor:

AKA Comp Solutions, Inc.
 Attn: Ali Muhammad
 5875 North Lincoln Avenue, Ste. 132
 Chicago, IL 60659
 Phone: 872-235-5239
ali@akacomp.com